

Full Commercial Portfolio

Pocket-to-cloud offerings that ensure solutions run smoothly and efficiently.

- Workstations
- Desktops
- Visuals
- Edge Devices
- Motorola Devices
- Tablets
- Servers
- Strategic ISV Network*

*Independent Software Vendor



Extended Life Portfolio

Manage hardware lifecycles with innovative solution integration, product transition management, and advanced end-to-end notifications.

Dedicated Supply Chain Management (SCM)

- Sourcing agreements
- Supplier quarterly business reviews
- Continuity of supply management
- Quarterly standard building blocks (SBBs) health check

Development/Product Marketing Engagement

- Component lifecycle
- Chassis/Motherboard/Power design
- Graphics/CPUs/Memory/NIC cards
- Subject to market change design dynamics

Transition Management

- Change management
- Product transition support

Extended Hardware Lifecycles

Portfolio

- Desktop Workstations
- Desktops
- Edge Devices
- Tower & Rack Servers
- K11 Tablets
- Strategic ISV Network

3-year Lifecycle

- M75q/M70q/M90q Gen6
- M70s Gen6
- M75q Gen 5
- P3 Series Workstations
- ThinkEdge Series
 - SE10/SE30/SE50

5-year Lifecycle

- P5 Series Workstations
- P7 Series Workstations
- P8 Series Workstations
- Select server products

Strategic Partner Portfolio

Leveraging our well-established strategic partnerships with industry-leading companies and ISVs, our customers gain access to a wealth of products and technologies that can be seamlessly implemented into their solutions.

- Instorescreen
- LG monitors
- Moto Smart Scanner
- Kastus
- ArmorX
- Mobile Demand
- Durabook
- CTA Digital
- Strategic ISV Network

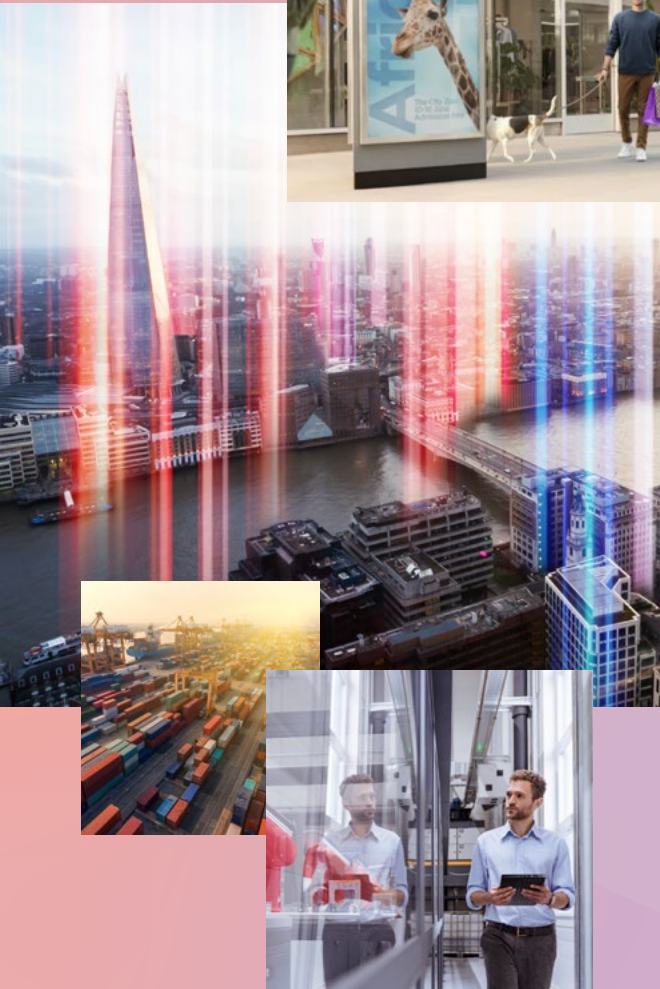


Crosswave PARTNER PROGRAM

Igniting the future of AI and IoT connected intelligence with a robust ISV network.

Lenovo collaborates with some of the world's leading independent software vendors (ISVs) to bring you the Crosswave Partner Program. This provides turnkey solutions using the most advanced hardware and software in the market for operational and security improvements in healthcare, manufacturing, transportation, retail, and energy.

Driven by Lenovo technology, the Crosswave solutions are purpose-made. Through comprehensive vetting and rigorous testing, we equip businesses with the knowledge and tools to navigate the AI and industrial IoT landscape and transform data into a competitive advantage.



Customizations, Capabilities & Services

We continuously invest in our OEM services to ensure we offer customers exactly what they need: services to optimize, deploy, and support their integrated solution for the long haul.

Capabilities

We leverage our customization capabilities to develop the unique solutions you need to succeed.

- Branding
- SW image
- Packaging
- Logo-less options
- Silkscreen & laser etching
- Custom splash screens
- Custom packaging & documentation
- Strategic partner component integration

Beyond the Box Services

Deployment, custom warranty support, DaaS, EOL/recovery, and more.

- Collaborative Engineering
- Accidental Damage Protection
- Carbon Offsets
- Managed Services
- Lenovo TruScale DaaS and IaaS

OEM Services for Specific Part Numbers

Extended availability and lifecycles, worldwide compliance, and more.

- Lifecycle Extension & Availability Programs
- OEM Premier Support Plus
- 90 Days Additional Warranty
- Worldwide Compliance Label
- Manufacturing Prioritization
- BOM Healthcheck

Premier OEM Support

- Dedicated OEM phone #
- Single point of contact
- Priority repair and parts
- Full software support
- Technical account manager
- Service connect portal

Higher levels of customization require intake services managed through the Intake/PMO team.

Engineering

Intake

Project Management

Powering what's next.

lenovo.com/oem

Smarter
technology
for all

Lenovo